



EXPRESSION OF INTEREST (EOI)

For

THE PROVISION OF CONSULTANCY SERVICES TO PROPOSE A BUSINESS PLAN FOR OPERATING THE NATIONAL WHOLESALE MARKET FOR FRUITS, VEGETABLES AND FLOWERS

1. Introduction

The Agricultural Marketing Board (AMB) is a parastatal body operating under the aegis of the Ministry of Agro Industry and Food Security. The AMB is a regulator for Controlled Products under the Mauritius Agricultural Marketing Act 1963.

The Agricultural Marketing Board has been mandated by its Parent Ministry to operate and manage a National Wholesale Market for fruits, vegetables and flowers.

The facilities shall include:

- Auction hall of 6,700 square metres including loading bays;
- Parking space of 1,375 square metres;
- Cold rooms of 385 metric metres;

The objective of this exercise is to invite local eligible service providers to express their interest for the provision of consultancy services to propose a business plan for operating the National Wholesale Market for fruits, vegetables and flowers for a period of 4 weeks with the possibility of one-week extension.

Shortlisted proposals would need to meet the general requirements of the exercise as listed below.



2. Eligibility

All Bidders must

- i) demonstrate that they have at least ten (10) years' experience in the delivery of services related to consultancy for financial services especially feasibility studies and writing of business plans.

Consultants having completed similar projects in the agricultural marketing sector shall have an advantage.

- ii) possess human resources in the said fields.

A pre-selection exercise will be carried out and the selected firms/consultants shall be invited thereafter to participate in a bidding process.

3. Scope of Work

The Bidder shall be required to carry out the following tasks:

- (i) provide an estimate of the number of stakeholders and volume of produce traded thereof in the existing auction sites;
- (ii) collaborate with the AMB to draft the accounting procedures for the National Wholesale Market;
- (iii) collaborate with the AMB to finalise the personnel required to operate and manage the National Wholesale Market;
- (iv) work out the expected operating expenses and incomes of the National Wholesale Market;
- (v) advise on the optimum utilization of the National Wholesale Market so as to be financially sustainable.

4. Pricing

The proposals at this stage **should not** contain any rates and other costs.



5. Qualifications & Experience

Interested firms must submit the following information/evidence:

- i) Qualifications and experience of the firm/consultant;
- ii) Qualifications and experience of the proposed Team Leader who should reckon a minimum of ten (10) years of experience in consultancy works of similar nature;
- iii) Qualifications and experience of the key staff to be deployed on this exercise;
- iv) A list of past similar projects and values;
- v) Business Registration Number &
- vi) VAT Registration Number.

6. Submission of the Proposals

Proposals should be submitted in a sealed envelope clearly marked **AMB 20/20 - “The Provision of Consulting Services to propose a Business Plan for operating the National Wholesale Market for Fruits, Vegetables and Flowers”** addressed to the **General Manager, Agricultural Marketing Board, Dr G. Leclézio Avenue, Moka** and should be deposited in the Tender Box (Registry - AMB) on or before 24th September 2020 to 14:00 hours (local time) at latest. *N.B: Office hours is 8 45 to 16 00, excluding lunch time 12 00 to 12 30.*

7. Queries

Any clarifications sought by any bidder in respect of the shortlisting exercise shall be addressed in writing to the **General Manager, Agricultural Marketing Board, Dr G. Leclézio Avenue, Moka, Fax No. 433 4837** so as to reach him at **least seven (7) days** before the deadline for the submission of the application.

The AMB reserves the right to accept or reject any interest expressed and to annul the whole Expression of Interest exercise without hereby incurring any liability whatsoever to any participant.

Date: 7th September 2020
AMB, MOKA.